

CITY COUNCIL AGENDA: OCTOBER 1, 2013

SUBJECT: REQUEST FOR APPROVAL TO PURCHASE A PowerVault TL2000 TAPE LIBRARY

SOURCE: Finance Department

COMMENT: The Finance Department – Information Technology Division requests approval to purchase a Dell PowerVault TL2000 Tape Library, an automated tape backup and archiving solution. We currently utilize the Dell PowerVault 132T Tape Library. This unit is nine years old and its backup capacity is 5.6 terabytes. We have grown since the initial purchase and the capacity is reaching its threshold. We have been experiencing some occasional hardware failure due to this problem. The new unit has 2 drives and 24 slots with each tape having the capacity to back 2.5 terabytes and an aggregate capacity of 60 terabytes. This capacity will allow us to meet the growing storage needs now and into the future.

Staff received three quotes as follows:

Dell	\$ 7,178.06
CDW-G	\$13,143.40
Softchoice	\$14,035.19

Please note Dell has reduced the original cost of the unit by 40% to keep us as long-term customers.

Acquiring the Dell PowerVault TL2000 Tape Library will allow us to easily implement and integrate with the existing network infrastructure and comply with the HIPAA security rule to securely backup and retrieve exact copies of data and rotate tape backups offsite.

Funds are available in the Finance Department – IT Division operating budget in the General Fund.

RECOMMENDATION: That City Council approve the purchase of the Dell PowerVault TL2000 Tape Library appliance from Dell at a cost of \$7,178.46.

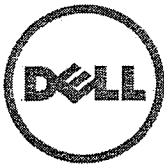
ATTACHMENT: PowerVault TL2000 Price Quotations

Dir. MB

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Item No. 1



QUOTATION

Quote #: 663501156
 Customer #: 004023319
 Contract #: WN99ABZ
 Customer Agreement #: WSCA B27160
 Quote Date: 09/18/2013
 Customer Name: CITY OF PORTERVILLE

Date: 9/18/2013

Thanks for choosing Dell! Your quote is detailed below; please review the quote for product and informational accuracy. If you find errors or desire certain changes please contact your sales professional as soon as possible.

Sales Professional Information

SALES REP: BRETTON J JACKSON PHONE: 1800 - 2893355
 Email Address: Bretton_Jackson@Dell.com Phone Ext: 5138188

GROUP: 1 QUANTITY: 1 SYSTEM PRICE: \$6,628.50 GROUP TOTAL: \$6,628.50

Description	Quantity
PowerVault TL2000 Tape Library, 2U, 24 Slot, 1 or 2 Drives (225-4565)	1
6Gb SAS HBA, Dual Port (342-1091)	1
Qty2, 6Gb, EXT,CBL,I/O,SAS,4MTR (330-8773)	1
Type 3 Contract-Basic Enterprise Support: Business Hours (5X10) Next Business Day On SiteResponse 2YR Ext (970-8082)	1
Type 3 Contract-Basic Enterprise Support: Business Hours (5X10) Next Business Day On SiteResponse Initial YR (980-4270)	1
Dell Hardware Warranty, Extended Year(s) (985-3228)	1
Dell Hardware Warranty Plus OnSite Service Inital YR (985-3267)	1
DECLINED CRITICAL BUSINESS SERVER OR STORAGE SOFTWARE SUPPORT PACKAGE-CALL YOUR DELL SALES REP IF UPGRADE NEEDED (990-9829)	1
On-Site Installation Declined (983-5227)	1
Proactive Maintenance Service Declined (926-2979)	1
LTO-6 Media 5 PK (342-5451)	1
LTO6 Tape Labels 1 - 60 (412-1107)	1
LTO-6 SAS Tape Drive (445-BBBI)	2

SOFTWARE & ACCESSORIES

GROUP TOTAL: \$43.39

Product	Quantity	Unit Price	Total
LTO Tape Cleaner (341-4548)	1	\$43.39	\$43.39

***Total Purchase Price: \$7,178.06**
Product Subtotal: \$6,671.89
Tax: \$506.17
Shipping & Handling: \$0.00
State Environmental Fee: \$0.00

softchoice

Please forward this to:
Softchoice Customer 302527

Ted Williams
CITY OF PORTERVILLE
291 N MAIN ST
PORTERVILLE, CA
93257

Comments: Created by Ted Williams on softchoice.com

Date:	September 20, 2013	Sent by:	WWW.SOFTCHOICE.COM
Phone:	(559) 782-7439	sales@softchoice.com	
Fax:		Phone: (416) 588-9002	
Customer Reference:		Fax: (416) 588-9001	

Softchoice Corporation	Sales/Order desk
314 W Superior	Phone: (800) 268-7638
Ste 301	Fax: (800) 268-7639
Chicago, IL	
60610	

Quote # 6832275

PART	MFGSKU	ITEM DESCRIPTION	QTY	UNIT PRICE	EXT PRICE
PH6267	434021	TANDBERG LTO ULTRIMUM 6 2.5TB LTO ULTRIMUM 6 - 2.5 TB / 6.25 TB - FOR P/N: 2491-LTO, 2492-LTO, 3533-LTO, 3534-LTO, 3535-LTO, 8180-LTO, 871199, 871200	5	\$95.98	\$479.90
HY1942	T00321-SVC	TANDBERG DATA SECURESERVICE 2 YR EXTENDED SERVICE AGREEMENT (RENEWAL) - PARTS AND LABOR - 2 YEARS (2ND/3RD YEAR) - ON-SITE - 8X5 - NBD - FOR P/N: 8171-LTO, 8172-LTO, 8173-LTO, 8174-LTO, 8177-LTO, 8178-LTO, 8179-LTO, 8180-LTO HW Warranty	1	\$1,762.09	\$1,762.09
PH6258	8177-LTO	LTO RACK-MOUNTABLE TAPE LIBRARY TAPE LIBRARY - 60 TB / 150 TB - SLOTS: 24 - LTO ULTRIMUM (2.5 TB / 6.25 TB) X 1 - ULTRIMUM 6 - MAX DRIVES: 4 - SAS-2 - RACK-MOUNTABLE - 4U - BAR CODE READER, ENCRYPTION	1	\$6,733.69	\$6,733.69
PH6247	871199	LTO INTERNAL LIBRARY DRIVE MODULE TAPE LIBRARY DRIVE MODULE - LTO ULTRIMUM (2.5 TB / 6.25 TB) - ULTRIMUM 6 - SAS-2 - INTERNAL - 5.25" - FOR P/N: 8177-LTO, 8178-LTO	1	\$3,964.78	\$3,964.78

SUB TOTAL	\$12,940.46
DELIVERY: Economy	\$144.57
State Tax	\$726.59
Local Tax	\$223.57
TOTAL	\$14,035.19

All currency in this quote is in US funds.

For a leasing quote, please contact your sales representative or email leasing@softchoice.com.

Ted Williams

From: Chris Anderson [chrande@cdwg.com]
Sent: Tuesday, September 24, 2013 10:22 AM
To: Ted Williams
Subject: CDW-G Quote Confirmation: Quote #DSHS041/P.O. Ref. DSHS041

Thank you for choosing CDW-G. We have received your quote request.

CDW-G QUOTE CONFIRMATION



DEAR TED WILLIAMS,




Thank you for considering CDW-G for your computing needs. The details of your quote are below. [Click here](#) to convert your quote to an order.

QUOTE DETAILS

Requested: 9/24/2013
Quote #: DSHS041
Quote Reference: DSHS041

Grand Total: \$13,143.40
Customer Number: 0657199

QUOTE DETAILS LIST

ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
 Quantum Scalar i40 - tape library - LTO Ultrium - SAS-2 Mfg. Part#: LSC14-CH6N-219H Contract: Standard Pricing Go to Site	1	2931883	\$9,300.00	\$9,300.00
 Quantum StorageCare Bronze Support Plan Zone 1 - extended service agreement Mfg. Part#: SSC14-LS00-BL31 UNSPSC: 81111812 Electronic distribution - NO MEDIA Contract: Standard Pricing Go to Site	1	1925407	\$2,250.00	\$2,250.00
 Quantum - LTO Ultrium x 1 - 2.5 TB Mfg. Part#: MR-L6MQN-01 Contract: Standard Pricing Go to Site	5	2889752	\$90.00	\$450.00
Quantum LTO Universal Cleaning Cartridge - Single Pack Mfg. Part#: MR-LUCQN-01 UNSPSC: 44102903 Contract: MARKET	1	688792	\$50.00	\$50.00



[Go to Site](#)



Quantum Serial Attached SCSI (SAS) external cable - 6.6 ft	2	1238580	\$120.00	\$240.00
Mfg. Part#: 1-00827-02				
UNSPSC: 26121604				
Contract: Standard Pricing				
Go to Site				

Subtotal:	\$12,290.00
Shipping:	\$0.00
Sales Tax:	\$853.40
GRAND TOTAL:	\$13,143.40

[Convert Quote to Order](#)

SHIPPING DETAILS

Shipping Address:
 CITY OF PORTERVILLE
 INFORMATION TECHNOLOGY
 291 N MAIN ST
 PORTERVILLE, CA 93257-3737

Phone: (559) 782-7451
Shipping Method: FEDEX Ground

Payment Terms: Net 30 Days-Govt
 State/Local

SALES CONTACT INFO

Chris Anderson | (877) 570-2643 | chrande@cdwg.com

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Please add cdwsales@cdwemail.com to your address book.

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SP5-OC:001 | SPS 1 | Customer#: 0657199 | SPS88acb3d6-97f0-406e-847a-2d6e4bc2bef1